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BRUNING STATE BANK

Your Country Bank Since 1891



Bruning • Hebron • Broken Bow • Holdrege • Kearney



Writer's Block...

You can tell it wherever you go – coffee shop, church, business – February seems to be the darkest month. Depression and boredom have set in – there's too much time to think of the bad things, with little or nothing to cheer us up.

We tend to do a lot of reflecting on the past. Churchill said, "The longer you can look back, the farther you can look forward." (I really enjoy reading "one-liners.") Another one (from Boyd K Packer) fits MY generation pretty well: "Young men speak of the future because they have no past, and old men speak of the past because they have no future."

A tip to those of you farmers who want a brighter future: go to meetings, interact with farmers and businessmen. People expand your business outlook. Someone said if you didn't go to the meeting, your neighbor already did.

Reintroduce yourself to your landlord's family and others; share with them your yields and expense figures. Show them you want them to belong in your program. Profit isn't the only reason they own land; they want to be proud of the farm and of you. Full disclosure on both sides help in negotiating future rental agreements.

Teach your kids, take them along so they can know how to approach landowners. It is said that young people today are not mature yet at 19 years of age or so. Why? Dad and Mom didn't expose them to any work-related hardships or allow them to be involved with the family farm or business.

In the 1930s, kids were taken out of school and taught to farm. That might not have been right, but it isn't right to send a kid to 5 years of college with no farm or business experience. It is a waste of time and money.

Another saying I found in the Angus Journal: "Come to the table or you will be part of the menu."

*Banker Frank – Frank L. Bruning
Board Chairman Emeritus*

"Opportunity is born with every new year." - David Mas Masumoto

Simple Government...

In the 1930s, George Norris from McCook, NE, wore out two sets of tires travelling throughout the state, campaigning to change Nebraska's two-house legislature to a one-house Unicameral. His rationale for this change was that a Unicameral would be more efficient and cost-effective, much like the British Parliament. In a one-house environment, everything is transparent, as every bill has a hearing.

Nebraska voters overwhelmingly decided in 1934 to install a Unicameral. Twenty-one other states tried and failed to make it work. When Nebraska's Unicameral was implemented in 1937, the legislative membership went from 133 in a bicameral to 43 in a single house. Committees dropped from 61 to 18, and governmental costs were cut dramatically. Now we have forty-nine senators who serve 4-year terms, and due to term limits, can only serve 8 years.

The legislature is in session every year for 60 days in even-numbered years, and 90 days in odd-numbered years, then every senator goes home to their own jobs, as the pay is minimal at \$12,000 per year plus per diem.

The Unicameral is a nonpartisan body, and the political party of members is not listed on the ballots. Mr. Norris believed that elected officials should stand on their own records and the needs of the district rather than Party mandates. Though a number of states have invited Nebraska officials to explain how our Unicameral works, Nebraska remains the only state with a Unicameral.

As most of us would agree, for Nebraska, the Unicameral system seems to work quite well. With today's political scenario comprised of fighting, bickering, name calling, bipartisanship, etc., maybe the United States Congress should look at a system like Nebraska's.

Though there are times we wonder if the political system is broken, I believe we should all try to be involved in the political system by going to town-hall meetings with our state senators, and writing or calling our House and Senate members to show our interest and concerns about issues that are important to us.

Fred D. Bruning – CEO

"If men were angels, no government would be necessary." - James Madison

Building for the Future...

One year ago, I wrote an article about Hebron's community projects and building for the future. Today I want to share with you the progress of those community projects.

The Stastny Community Center was completed in early 2016 and used extensively for community events, group meetings, area business training, and wedding receptions, to name a few. With its 500 seating capacity and 150 stall paved parking lot, it can handle most community and business events.

Thayer Central Schools completed construction of a new addition to the intermediate school in September 2016. The new addition consists of eight classrooms for preschool -first grade. Previously, they were located in a separate building three blocks away in an obsolete school building in need of a fire sprinkler system and major updates.

Spring Creek Bridge serves as a major access point for residents living south of Hebron to Thayer County Health Services, Hospital, and Hebron businesses. Unfortunately, the bridge was washed out during the May 2015 flood. After 18 months of closure, the new bridge opened in mid-December 2016 at a cost of approximately \$1.6 million. The cost was funded by the State of Nebraska (80%) and by Thayer County (20%).

Thayer County Health Services renovations and construction expansion continues. The 17,000 sq. ft. Korff Rehab and Wellness Center was finished in late December, 2016, and currently has over 300 memberships. The new Rehab and Wellness Center allows an updated kitchen and cafeteria to be constructed in the old rehab area and should be completed late spring. Once completed, Specialty Clinic construction will begin in the old kitchen and cafeteria area.

The Emergency Room will move closer to the nurses' station, allowing the Labor and Delivery room to become two suites for new moms and their newborns. A second Operating Room will be constructed in the hospital surgery center to allow physicians more flexibility and availability to perform surgeries. This will give patients the ability to have more procedures done locally, reducing their travel time to receive health care.

It is very exciting to see community improvement projects making progress that will attract people and businesses to our community. Several of these projects wouldn't have been possible without the generosity of two families who bequeathed a large part of their estate to the City of Hebron and Thayer County Health Services.

*Craig Pope –
Hebron President*

Making it Through Difficult Times...

Throughout my 37 year tenure in Ag Lending, I have experienced several down cycles, the most memorable in the mid-1980. Interest rates peaked in the 18-20% range and there wasn't enough income to generate profits. In the current environment, interest rates are low but operating expenses remain high, and many expenses are fixed in the respect you cannot change them much.

I have found from past cycles that customers make it through these difficult times better than you might think. This happens because the focus becomes survival. There are always variable expenses that can be cut or reduced. You get through the tough times better than you would think. The big adjustment comes in the year the prices fall because it's a new event and it takes a little time to react and accept this new reality. Reacting by cutting expenses that can be reduced without affecting the productivity is the secret to making it through bad times.

Marketing of commodities has become a very important part of financial success. Not only on the selling side, but the purchasing of input expenses. The ability of the agriculture industry to produce is amazing and getting better. In fact this has become an expectation. Farmers are optimists! Marketing is becoming so complex. Knowing the cost of production has become very important. Many factors affect the prices of commodities.

This past November, three local banks along with several local businesses invited Kevin Van Trump to speak at the One Box Convention Center. His presentation was titled, "Global Economy Effects on USAG." He writes a weekly newsletter. It may be worth your time to consider subscribing to his Report. He writes about interesting issues all over the world which no doubt influence prices. He offers a free trial subscription to see what you think. Best wishes for a Happy New Year.

Dan Jelinek – Broken Bow President

Please join us for our
**Annual Customer Appreciation
Luncheon & Insurance Meeting**

Wednesday, February 15 - 12:00 PM
Belvidere Community Center
Belvidere, NE

A presentation will be given by Joe Groen of Great American Insurance regarding current crop insurance issues and any changes in the Federal Crop Insurance Program for the 2017 Crop Year.

Lunch will be served PRIOR to the meeting!

**EVERYONE IS WELCOME TO ATTEND!
RSVP appreciated: 402-353-2085**

New Year, New You...

Each day over my lunch hour I try to make time to venture over to our local YMCA to work out for 30 to 40 minutes. At that time of day I usually have the place to myself and do not have to worry about waiting for a machine or weight bench to open up for me to use. Then comes the New Year and the place fills up. Seems like everyone makes the resolution to finally get in shape, lose a few pounds, or just become more active. I find myself taking a number to wait to use almost all the weight equipment, and hardly breaking a sweat while standing around.

Don't get me wrong, I will applaud anyone who wants to get in better shape and live a healthier lifestyle, but come about the first week of February, I am back to having the equipment all to myself again. This trend happens year-after-year and it finally got me thinking, why do most people give up on their New Year's resolutions? I believe the answer lies in their initial goal setting process or lack thereof. I believe most people start out too broad and expecting too much, too soon.

Bruning State Bank recently hosted Dr. David Kohl back in December. He spoke on a wealth of topics most pertaining to agriculture and the future of Ag, but he also touched on the importance of goal setting. He uses the S.M.A.R.T. principle when setting goals: specific, measurable, attainable, realistic and timely. The goals should be written down and revisited at least once a year, although I like to look at mine monthly. You need to have short-term and long-term goals with each set falling under the S.M.A.R.T. principle. Goals should be incorporated into your business, family life, and personal life. As an individual I like to set physical, spiritual, and financial goals as well. This helps keep me accountable in what I am trying to accomplish, such as getting in shape or paying off the mortgage early. Dr. Kohl stated that when he sees people and businesses follow this process, he estimated that nearly 80% of the time the goals are exceeded.

In closing, you do not have to wait for the next New Year to start setting goals for yourself or your business; in fact, you should not put it off any longer. Put on your thinking cap and start writing down your goals. I'll see you in the weight room!

*Luke Thorell –
Vice President & Loan Officer,
Holdrege*

Today we give **Thanks** for the
Food on our tables, the **Clothes**
on our backs, and the **Farmers**
who make it all possible.

Celebrating National Ag Day
March 21, 2017



Extremely Important!!! 2017 Crop Insurance - Reporting Losses

It is the insured's responsibility to report a loss on multi-peril crop insurance.

IMPORTANT NOTE:

Notice of loss **MUST** be received within 72 hours of the loss. Loss can initially be reported by phone or in person but **MUST** be confirmed in writing within 15 days.

**The Federal Risk Management Agency (RMA) has indicated that agents are not authorized to submit notices of loss without proper notification from the insured. Agents will be in violation and are subject to administrative sanctions including disqualification and civil fines.

Don't risk not getting paid for a loss! Remember...for 2017... PLEASE contact us right away if you "have" or "think you may have" a loss. We ARE NOT able to report losses without your authorization.

We always strive to provide outstanding customer service! Our customers are very important to us!!

THANK YOU for your business and we look forward to working with everyone in 2017!

*Kathy, Jeff, Shari, Craig, Brian,
Zach, Janet & Ryne
Bruning State Bank Insurance Agency
– Crop Insurance agents*

Not FDIC Insured. Not a guarantee of the Bank. Not a deposit of the Bank.
Not insured by any federal government agency.
May go down in value.

Farmers & Ranchers College invites you to:

Managing for Difficult Times (Cutting Costs Without Cutting Yields)

Wednesday, February 22, 2017

Registration at 9 AM
Program: 9:30 AM - 3:00 PM
Lunch Provided

Fillmore Co. Fairgrounds - Geneva, NE

Please RSVP by Feb. 15th
to the Fillmore County
Extension Office:
(402) 759-3712



Jerry's Journal...

Time has flown since May 2015 when I was honored with the nomination and election as Chairman-Elect and now Chairman of the Nebraska Bankers Association (NBA). In May of this year I'll become the 126th Past Chairman. I've been asked by friends and bank peers if I'm surprised by how fast the time has gone, my answer is "Wow" and "Yes." It will be bittersweet to have it come to an end. Yet, with anything there are limits and it becomes time for someone else to experience this tremendous opportunity to grow, meet new people, and be exposed to a lot of great ideas. As I end my term, special thanks to my wife, Jill, for her patience and understanding as I've been traveling and attending various functions. The early mornings of stopping at the bank before heading off and returning late evening, then turning around the next day and doing the same thing has been disruptive, yet, she has been a great support for me. Thanks, Jill.

Since my last update, I've had the opportunity to meet with Martin Gruenberg, Chairman of the Federal Deposit Insurance Corporation (FDIC). Mr. Gruenberg is a Presidential Appointed and Senate confirmed official. He was in Kansas City, Missouri at the FDIC Regional Office and eight of us from the FDIC Kansas City Region were invited to attend and discuss our state's economy and banking issues. For you our loyal and valued clients, being summoned to the FDIC Regional Office is usually not a good thing! In this case, it was a great experience to represent Bruning State Bank and the Nebraska Banking industry. I'm counting my blessings and grateful for this once in a lifetime experience.

It is also important to address some upcoming changes we are mandated to implement at the bank. All commercial and community banks will be required to adopt similar requirements when opening any new account for a C or S Corporation (Inc.), Limited Liability Company (LLC), Limited Partnership (LP), General Partnership (GP). By May 2018, we must have systems in place to collect customer identification information on any of these types of legal entities for anyone that has more than 25% ownership interest or is the controlling manager, regardless of percentage ownership or the title of controlling manager.

The purpose of this government mandate is to allow for the more rapid detection of tax evasion, drug money laundering and even for possible terrorist financing. We have begun the research and discussion to comply later in 2017. So, please prepare for our information requests, we don't have much choice. If you have ownership interest or management control of an entity we'll be asking you each time you open a new account (loan or deposit) for the following information: name, physical address, date of birth, social security number, and to see and copy your government issued identification. We'll be training staff and adding information to our future newsletters.

Before I close, to our valued business accounts here is information of another mandate. We are now required to obtain a written agreement in place for the accounts that perform routine wire transfers incoming and outgoing and automated clearing house (ACH) transactions, such as payroll. This is due to a recent change in bank insurance providers. We long had these agreements for ACH transactions (which will be updated) and for most wire transfer customers this will be new. Your account relationship officer will in touch to discuss in further detail.

As I've learned from my travels, everything is subject to change. Thanks for your business.

*Jerry Catlett –
President, Chief Operating Officer*

Common Sense Finance and Leasing...

Welcome to 2017, a new year with new challenges. Many in the Midwest are hoping that a new political landscape brings back optimism to the heartland markets. Much of what I have done in banking for the last 20 years is commercial leasing of equipment, extensively dealing with golf courses and the leasing of their fleets of golf carts and/or turf equipment. However, along the way there has been many a chance to look at other types of equipment for lease and that includes agriculture along with center pivots.

Considering the current downturn in commodity prices, cash has become scarce on many balance sheets over the last couple years. We do not know for sure what type of tax relief, if, any is coming our way or the possible changes in accounting rules that may be beneficial. Yet, we all understand that if we cannot figure out how to generate cash to cover payments, it will just keep eating away at equity.

My common sense advice for future needs of equipment for your business is to take the time and find out what the payment amounts will be for financing versus leasing. There is absolutely no reason to obsess over the age old hang up of "but I want to own it." Sometimes it truly is just about the total amount of the payment and a lot of times leasing provides a smaller payment for you.

So visit with your banker and your accountant to find out which is going to be more beneficial to your operation. The lower payments and tax advantages just might surprise you. Keep it simple, seek the answers, be creative and take advantage of all your options.

*Dru Jaeger –
Kearney Vice President*

MPCI SALES CLOSING

March 15, 2017 is the sales closing date to purchase or make changes to a Federal Crop Insurance Policy.

If you WANT multi-peril insurance or have changes to your farming operation for 2017 (changes in land, shares, farming practice), please contact us before MARCH 15.



**Bruning State Bank
INSURANCE AGENCY**

Not FDIC Insured. Not a guarantee of the Bank. Not a deposit of the Bank. Not insured by any federal government agency. May go down in value.

How to “Quicken” the Mortgage Loan Process...

The busiest home-buying season of the year is fast approaching and we want to help you be ready if a purchase is in your future plans. Being a brick and mortar based bank, we enjoy visiting with customers face-to-face and completing the process in a traditional manner. In addition, to make it convenient and accessible for you, we're pleased to also have the technology in place to accept your applications online. These days much of the home loan process can be handled online, via email, and/or telephone. Don't be fooled by those ads that claim they can be “rocket” fast in getting your home loan done. Bruning State Bank takes pride in the personal touches we offer to make you, the borrower, at ease and in control. We would appreciate the opportunity to work with you!

To speed up the process and to be in a position to act quickly when you find the house you've been looking for, here are a few suggestions:

- **Get pre-approved for a mortgage.** Talk to your mortgage lender or apply online as soon as you decide to take the step towards homeownership. This will allow you to sign that purchase agreement sooner and your lender can provide the realtor with a pre-approval letter which assures the realtor that you are a serious and qualified buyer.
- **Decide how much home you can afford.** Part of the pre-approval process is to determine what loan amount you can qualify for with payments that you can comfortably fit within your budget.
- **Be aware of recent sales in the area.** Watching the market will help you decide if the asking price is a fair price.
- **Learn the process.** Especially first time homebuyers need to understand the purchase and mortgage process. We are glad to explain the steps, the timeline and the expectations in an effort to avoid any surprises along the way.
- **Start gathering documentation.** This includes copies of paystubs, W-2's, bank statements, retirement/investment statements and tax returns, if self-employed. Your lender will need this documentation.
- **Keep your lender informed.** Once you have signed a purchase agreement, let your lender know and provide them with a copy of the agreement. This gives them valuable information they will need in order to proceed with the loan.
- **Be quick to respond.** We know you will be sorting through a whirlwind of activity, but responding to requests and returning signed documents promptly will speed up the process.
- **Be patient!** Sometimes things just come up that are beyond anybody's control. Although being patient won't quicken the home loan process, it will make it less stressful!

Please contact one of our experienced mortgage loan officers with any questions or to get the ball rolling if you're interested in a home loan. Or you can go online to www.bruningbank.com and click on our “Mortgage Center” to apply online, check rates or to use our mortgage calculator. We would value your business!

*Shari Fischer –
Mortgage Loan Officer – NMLS #474130*

Time to Unplug...

Living hours away from many family and friends, I rely heavily on my mobile device. I am not only able to call to hear a friendly voice, but hit FaceTime and I can see my family and watch my nephew play. It allows me to plan events with friends and we can share real time updates about what is happening in our lives. One tap and Pandora has the perfected play mix ready for a workout, and sync up my Fitbit to see standings in the latest step challenge. Plus I can keep tabs on finances by loading the Bruning State Bank app to check account balance and make a deposit. Phones have so many functions to keep your life running smoothly and connected in every area.

Yet, we've all heard the saying “too much of a good thing, is a bad thing.” The mobile device has become a staple in our lives. However much they may help, they are increasingly a growing distraction. Walk into a meeting that hasn't started and look around. Nonetheless, once the meeting has started, how long until someone checks their phone during the meeting? A statistic I found said 67% of cell phone owners check their phone for messages, alerts, or calls—even when they don't notice their phone ringing or vibrating. As well, some researchers have begun labeling “cell phone checking” as the new yawn because of its contagious nature.

When you sit down to visit with someone do you allow the phone to be a distraction or can you put it away and resist checking your email or seeing what the latest social media update is? Can you give genuine time to that person to show they are more valuable than the time spent on your mobile device?

The phone and the apps have the capability to keep us connected, productive, and healthy. Learn to power down and detox from technology, this can allow you to soak up experiences and authentic conversations. Use the mobile devices with intention and a purpose, and then set them aside and be present in your life.

*Mollie Schoenholz-
Assistant Marketing Director
Young Bankers of BSB*

Ready to hold the keys to your dream home?

Stop by or give one of our officers a call to begin your Mortgage Loan Process!

Bruning: 402-353-2555

Lori Utemark (NMLS#474129), Jeff Hammer (NMLS#474128)
or Joe Streufert (NMLS #894657)

Hebron: 402-768-7473

Shari Fischer (NMLS#474130)

Broken Bow: 308-872-2757

Janice Nozicka** (NMLS#474130)

Holdrege: 308-995-3880

Michaela Nielsen** (NMLS#894658)

**also serving the Kearney area



Member FDIC
NMLS #473773 

Death & Taxes...

We all know the old phrase “Nothing in life is guaranteed but death and taxes.” Well, we’re approaching tax time again, and here are some Key 2017 Dates to Remember:

- January 28 – February 18, 2017: Most 1099 tax forms for tax year 2016 available online
- February 24: Most 1099 tax forms for tax year 2016 mailed out
o National Financial Services (Securities America clearing firm) files for 30-day extension from IRS in order to generate some IRS 1099 due to IRS allowing some financial issuers to delay sending final information (due to IRS increased regulations).
- March 10: all remaining 1099’s tax forms mailed out
- January 1 – October 1: SIMPLE IRA Plan establishment deadline
- April 1: 1st time Required Minimum Distribution delay deadline (1st RMD only)
- April 18: Last day to establish and contribute to 2016 traditional IRA and Roth IRA
- April 18/October 15: Last day to establish or fund SEP Plan for 2016 (up to due date of your business’s income tax return; October includes filing extensions)
- October 15: File Forms 5500 for 401(k) plans
- December 31: Individual (aka “Solo”) 401(k) establishment deadline
- December 31: Normal Required Minimum Distribution deadline from Qualified Plans (401’s, 403-b, IRA’s) for taxpayers that turn 70-1/2 years old in 2017. *401(k) plans allow exception to RMD if taxpayer is still working for the company.

Key Amounts to consider:

- Estate tax exempt amount: \$5.49 million
- Annual gift exclusion remains at \$14,000
- Traditional & Roth IRA maximum contribution: \$5,500 (plus \$1,000 catch-up for over 50)
- 401(k) and 403(b): \$18,000 (plus \$6,000 catch-up)
- SIMPLE IRA: \$12,500 (plus \$3,000 catch-up)
- Long-Term Capital Gains and Dividends Tax: for 15% tax bracket or less: 0%; 25% - 35% tax bracket: 15%; top 39.6% tax bracket: 20%.

Remember that the death benefit from life insurance paid to your beneficiaries is tax free. It’s important to review your life insurance plan periodically to ensure the crediting rates for permanent insurance is still accurate, the plan is healthy, the amounts still meet your needs, and your beneficiaries are up-to-date. Make sure your life insurance policy fits within your financial plan and goals.

Start your year off on the right foot. Schedule a time to talk about your various financial products – retirement plans, investments, life insurance, long-term care insurance, and how we can help you create a plan.

*David Frook –
Financial Planner*

Securities offered through Securities America, Inc. Member FINRA/SIPC. David Frook, Registered Representative Advisory Services offered through Securities America Advisors, Inc. David Frook, Investment Advisor Representative Bruning State Bank and Bruning State Bank Wealth Management are unaffiliated with Securities America. May Lose Value, Not FDIC Insured, No Bank Guarantee, Not a Deposit, Not Insured by Any Federal Government Agency

Technology Update...

As I’ve mentioned in the past, my wife is a very understanding person. Along with the bad movies, occasional stubbornness, and wise cracking attitude, she also deals with me misplacing things from time-to-time. For instance, there was the car key incident of 2007 (found them after only a week of looking) or how we somehow lost an entire disposable camera on our honeymoon... back in the day kids, your phone’s camera was terrible at best so we had film developed. I have also been known to lose a debit card but now BSB has a product that can help with that called Card Valet. That’s what we’ll cover in today’s Technology Update.

Card Valet is a new product in addition to Mobile Banking that will allow you to better control your debit card. If you lose your card, you can use the app to shut the card off, preventing anyone from using it fraudulently. You can also receive all of your usage notifications if you choose to have them. Card Valet will alert you when a purchase has been made using your card. It will also allow you to restrict certain spending categories so your card can only be used at the locations of your choosing.

If you have any questions regarding the Card Valet app, please call our customer service team. And Alyson if you are reading this, please shut my card off as I have no idea where it or my phone is...joking!

*Corey Swartzendruber –
Vice President,
Network Administrator*

Tech Term of the Month: Chatbot - A computer program that is designed to simulate human interaction or conversation via a chat or text interface. What does this have to do with banking? It is being theorized that chatbots could be used in self-service banking situations (such as in an Online banking setting) to allow users to talk through an issue they are having with as little human interaction from a bank employee as possible. The hope is that these programs would greatly decrease wait times customers have waiting for a person to be free in a bank’s queue.

CardValet NOW available!

This new product from Bruning State Bank gives **you** control of your debit card.

(Check out the Technology Update! ↑)

Easy Sign Up!

- 1) Go to your app store to download the free CardValet app.
- 2) Select ‘New User’ and use your BSB debit card to create an account!

For All HSA and IRA Owners...

As we begin the New Year, we want to remind everyone that you have until your tax filing due date to make contributions to your Health Savings Account (HSA) and your Individual Retirement Account (IRA) for the 2016 tax year. Please be aware that you become ineligible to contribute to your HSA account at the beginning of the month you enroll in Medicare. If you are uncertain how much you can contribute in the year you enroll, please contact your tax professional. You also need to be aware that there are limits on the contributions you can make to each of these accounts. Please note the following limits:

Contribution Limits		2016	2017
Health Savings Accounts	Individual HSA	\$3,350	\$3,400
	Family HSA	\$6,750	\$6,750
	<i>Exception: If you are over the age of 55 but under the age of 65, there is a "catch-up provision". You may contribute an additional \$1,000 per year for 2016 and 2017.</i>		
Individual Retirement Accounts	Traditional IRA	\$5,500	\$5,500
	Roth IRA	\$5,500	\$5,500
	<i>Exception for Traditional & Roth IRAs: If you are age 50 or over, there is a "catch-up provision". You may contribute an additional \$1,000 per year for 2016 and 2017.</i>		
	SEP IRA	The lesser of: 25% of the first \$265,000 of each eligible employee's compensation - OR - \$53,000	The lesser of: 25% of the first \$270,000 of each eligible employee's compensation - OR - \$54,000
Education Savings Accounts	Coverdell ESA	\$2,000	\$2,000

It is up to you, as the account owner, to monitor these account contribution limits. If you are not certain how much you have contributed already for the tax year, any of our customer service representatives would be happy to help you!

*Shauna Fangmeyer, Lori Kennel,
Cheryl Houser, and Rene' Barney –
Customer Service (Bruning)*

Trust Department...

Happy New Year! Did you know that Bruning State Bank has been home to a Trust Department for over twenty years? It was started primarily as an additional benefit for our customers, enabling them to find trust services from people they already know and in whom they have confidence. Through the years, and as our Bank grew, the Trust customer base has increased to the point that more staff has been required to help fulfill our clients' needs. Coming from nearly every department within the Bank, there are currently ten knowledgeable folks on our Trust committee who work with Charitable Remainder Trusts, Irrevocable Life Insurance Trusts, Living Trusts, Generation-Skipping Trusts, Estates, Testamentary Trusts, Transfer to Minor Accounts, Escrows, Like Exchanges, and Farm Management.

Please allow me to elaborate a little on that last item in the above paragraph. Farm Management is a natural fit at "Bruning State Bank - Your Country Bank", as we have been a somewhat agriculturally-oriented Bank for over 125 years.

Some of our Farm Management accounts have come about because they were beneficiaries of trusts containing farm real estate. And there were customers who have come to us because they were interested in making some improvements to their farms, but didn't have the time available or know where to begin to make some of the changes they were considering. Some live far enough away it is simply not practicable to manage the daily business. As Dwight D. Eisenhower said, "Farming looks mighty easy when your plow is a pencil and you're a thousand miles from the corn field." In keeping with that thought, others were looking for some assistance in the day-to-day farm management decisions such as grain marketing, bill-paying, and ascertaining that they had adequate insurance coverage. Still others just wanted to have the rent negotiations handled on their behalf. One landowner said they just wanted to be able to attend family gatherings as simply family members, keeping the business partner / landlord part out of the equation. With the experience we have on staff, we are also able to assist landowners in complying with government farm programs.

Should any of the above resonate with you, please contact Craig Pope in our Hebron Branch; Darlene Reinsch, Fred Bruning, Renee Dowdy, Zach Messman, or Janet Germer in our Bruning Branch; Dan Jelinek or Kim Schipporeit in our Broken Bow Branch; or Luke Thorell in our Holdrege Branch. We will be happy to visit with you about how we might be able to assist you with farm management.

And if you are interested in creating a trust, the first step would be to sit down and figure out what you would like to see happen to your holdings when you are incapacitated or no longer with us. Next, visit with your favorite legal counsel to begin to put a trust together. Please remember to consider Bruning State Bank Trust Department as a potential Trustee or Successor Trustee.

Trust Department

Tips & Tricks for the Women of Agriculture

Featuring Debbie Lyons-Blythe

Advocate of Agriculture by sharing her passions as a mom, wife, and rancher

Monday, February 27, 2017

Registration at 5:45 PM

Program and Dinner starting at 6:00 PM

Lazy Horse Winery - Ohioa, NE

Sponsored by Farmers & Ranchers College

Please RSVP by Feb. 21st to the Fillmore Co. Extension Office: (402) 759-3712

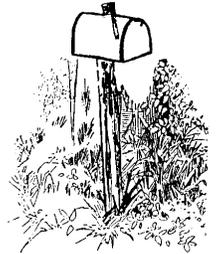
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Address Service Requested

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Bruning,
Nebraska

*"YOUR COUNTRY BANK"
Since 1891*



BRUNING STATE BANK

"Your Country Bank" Since 1891, Charter No. 618
Statement of Condition at Close of Business December 31, 2016

ASSETS	LIABILITIES
CASH.....\$12,664,000.00 (Cash in our vault, plus cash due on demand from other banks where funds are deposited.)	DEPOSITS.....\$263,212,000.00 (Amount of money on deposit by customers of the Bank, in the form of checking accounts, savings accounts and certificates of deposit.)
U. S. BONDS.....\$75,979,000.00 (This is the amount of government bonds owned by the Bank, most of which are due in less than three years.)	BORROWED FUNDS - FHLB AND OTHERS.....\$54,065,000.00
MUNICIPAL BONDS.....\$28,776,000.00 (Investments in high-grade bonds issued by cities, school districts and other municipal government.)	OTHER LIABILITIES.....\$321,000.00 (Accrued interest payable on all interest bearing checking accounts, savings accounts and certificates of deposit, payable at a future date, and income taxes payable during the fiscal year.)
FEDERAL FUNDS SOLD.....\$0.00 (Funds loaned to other banks for daily cash needs, payable on demand.)	TOTAL LIABILITIES.....\$317,598,000.00
TOTAL CASH ASSETS.....\$117,419,000.00 (Total of liquid investments that could be quickly converted to cash or other immediately available funds.)	EQUITY CAPITAL
LOANS AND DISCOUNTS.....\$219,104,000.00 (Amount of money loaned to customers for all types of loans, such as real estate, agriculture, commercial and consumer.)	CAPITAL STOCK.....\$600,000.00 (Par value of 6,000 shares of common stock of the Bank, paid by the people who own the stock.)
BANKING HOUSE, FURNITURE AND FIXTURES.....\$4,471,000.00 (The depreciated value of the Bank, all furniture and equipment.)	SURPLUS.....\$23,400,000.00 (Amount taken from the profits of the Bank to further strengthen the position of the Bank.)
OTHER ASSETS.....\$12,708,000.00 (Accrued interest earned but not collected and other receivables.)	UNDIVIDED PROFITS AND RESERVES.....\$12,104,000.00 (Amount that has accumulated from earnings of the Bank for reserves.)
TOTAL ASSETS.....\$353,702,000.00	TOTAL EQUITY CAPITAL.....\$36,104,000.00
	TOTAL LIABILITIES & EQUITY CAPITAL.....\$353,702,000.00